

# Statement/Question/Response

As you listen to the story, listen for the statements listed in the left-hand column of the chart. Use these statements generate questions and responses using information from the story. Check out this example to get an idea of how it works.

1. Birkin Bags cost at least \$10,000.      **Question:** Why would anyone pay \$10,000 for a bag?      **Response:** The bag is a status symbol. It could make someone feel they are part of a selective club.

	Question	Response
<b>**1**</b> . Birkin has been a luxury “it-bag” for 30 years.		
<b>**2**</b> . Hermes tries not to sell Birkin Bags.		
<b>**3**</b> . Telling people they can’t have a Birkin Bag is part of marketing the product.		
<b>**4**</b> . Hazing creates a bond and gives those who have been hazed an identity.		